



Propane Autogas: The only financial viable, clean, alternative fuel with a business case to prove it.

Introducing Ferrellgas



Introducing Ferrellgas: An Overview

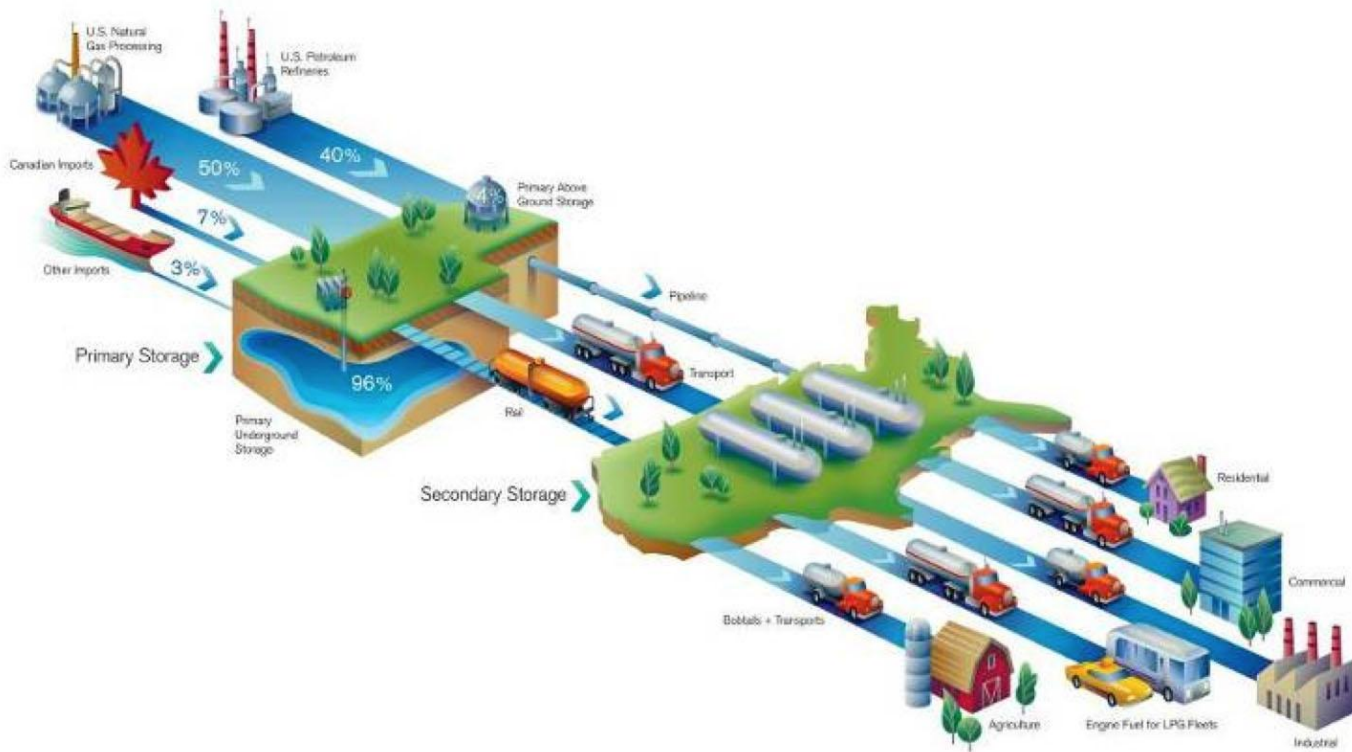
- Founded in 1939
- The nation's leading autogas provider
- America's premier propane provider
- Top "Green Fleet" with over 1,000 propane-powered vehicles
- Serving more than 1 million Customers
- Ferrell North America: Dedicated supply chain
- Blue Rhino: More than 40,000 retail selling locations
- NYSE listed: FGP

Introducing Ferrellgas: The One Stop Shop

- Partnering with conversion experts
- Fueling infrastructure
- Fuel Delivery
- Employee training
- Service after the sale
- Consulting / grant writing assistance
- www.ferrellautogas.com

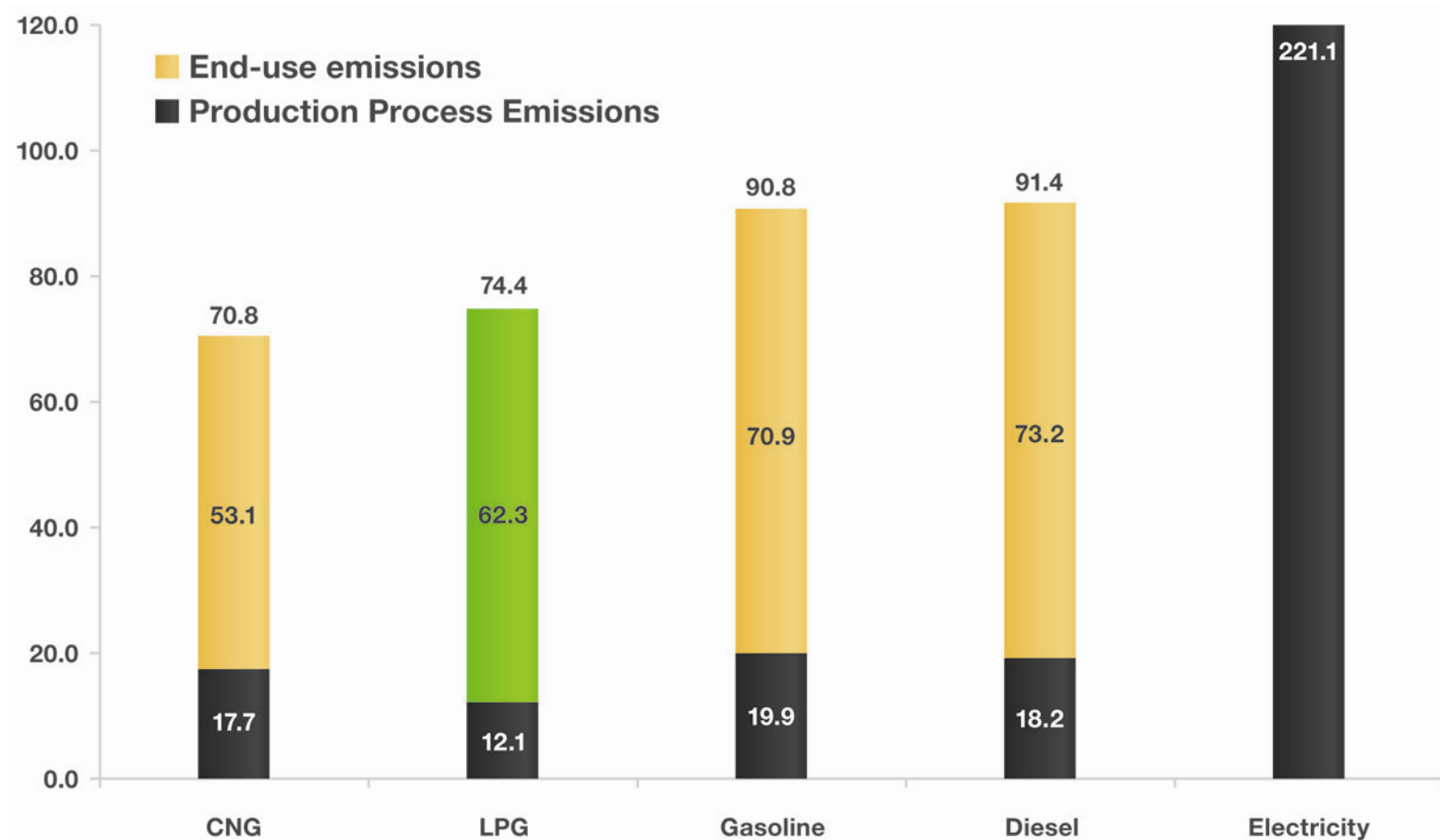
Clean & Green: Where Does Propane Come From?

- More than 90% of domestic propane consumed is produced in the U.S.
- One third of the world supply is produced in Texas.
- More than 50% of U.S. propane comes from processing natural gas.



Clean & Green: Well to Wheel Greenhouse Gas Emissions

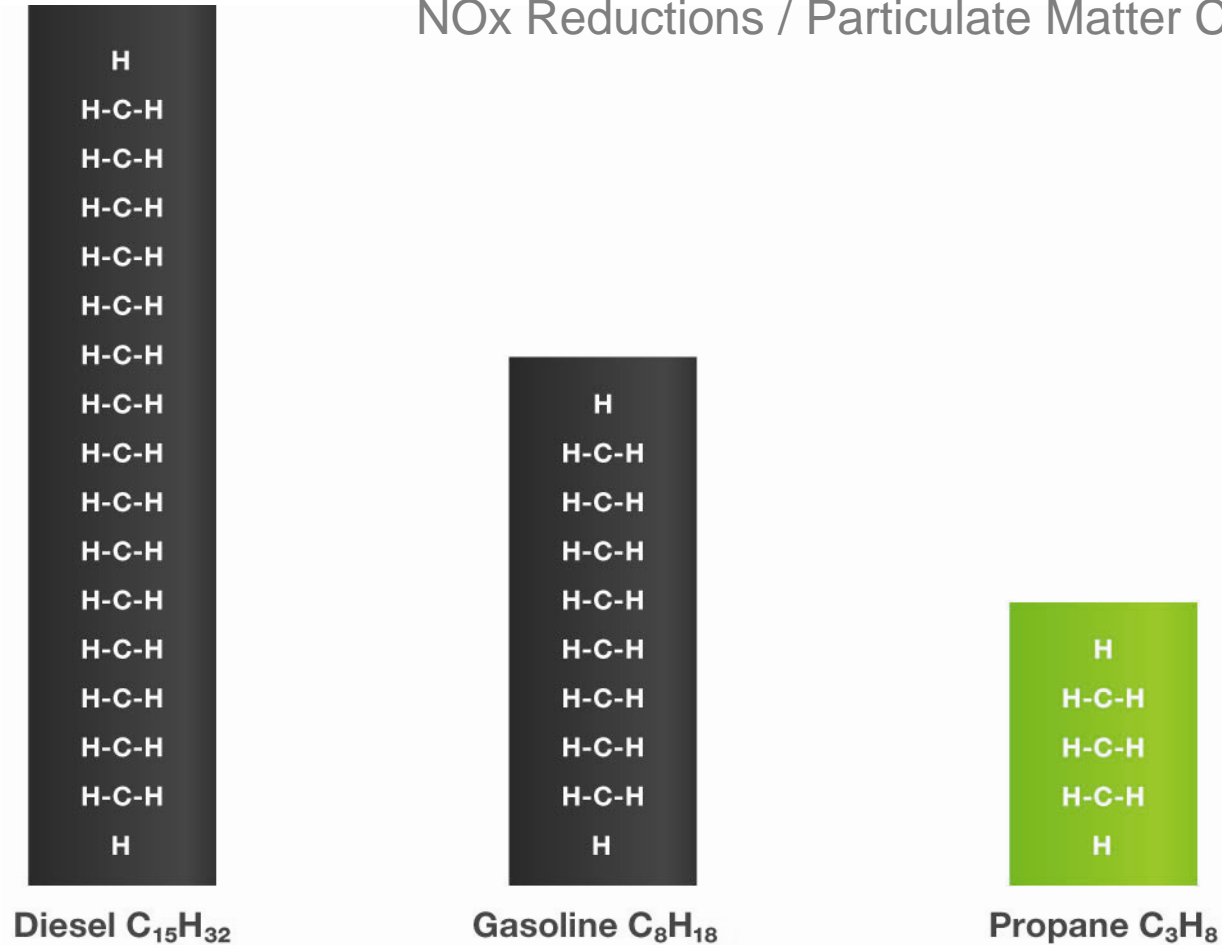
Greenhouse gas emissions converted to kg CO₂ equivalent per million Btu.



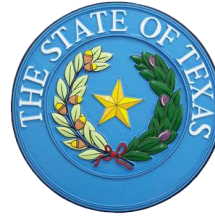
Source: Energetics Inc., Propane Reduces Greenhouse Gas Emissions: A Comparative Analysis, June 2009

Clean & Green: Propane is the Low Carbon Fuel

NOx Reductions / Particulate Matter Comparison



Propane Fleets



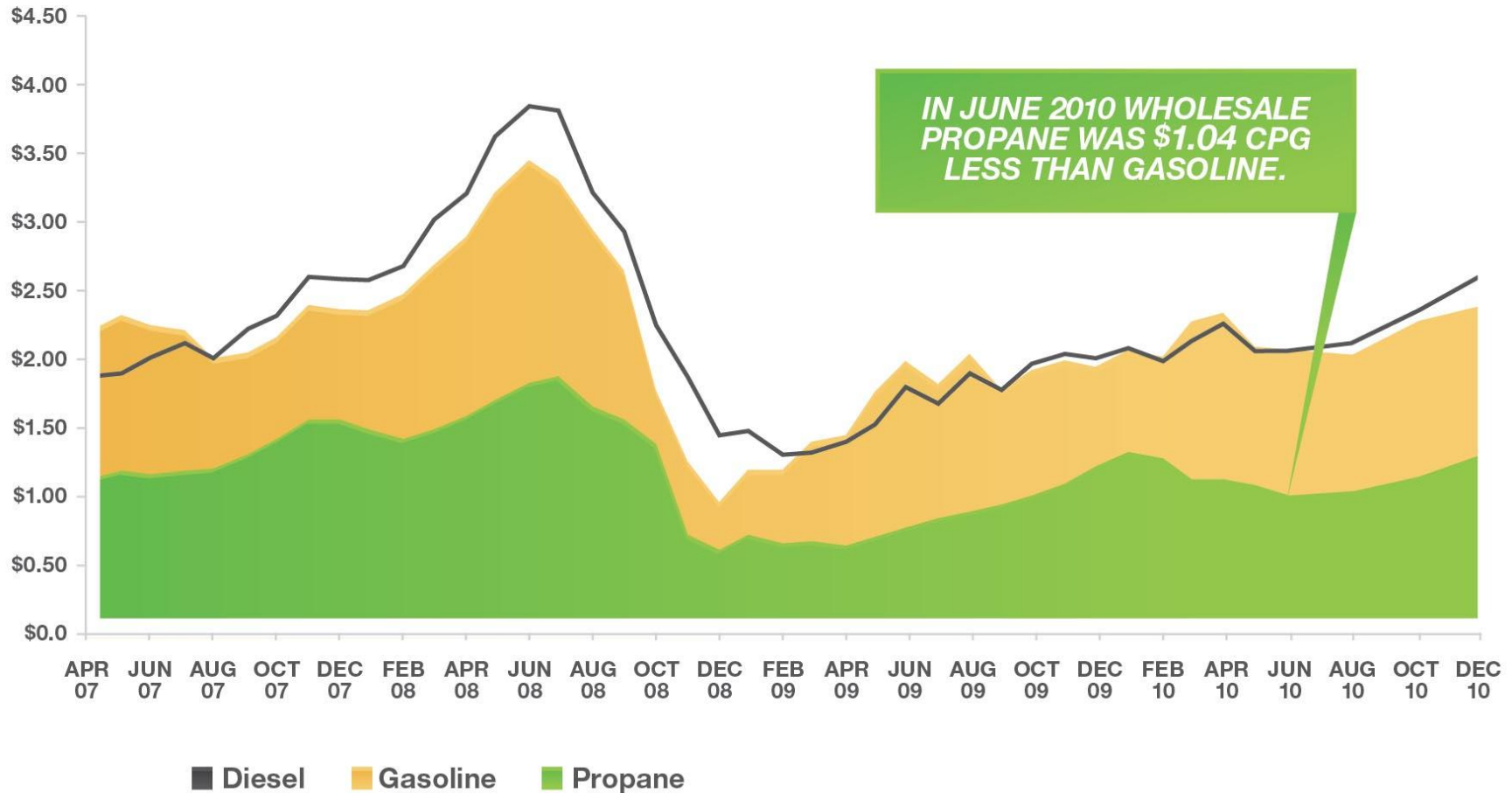
ThyssenKrupp



CenturyLink

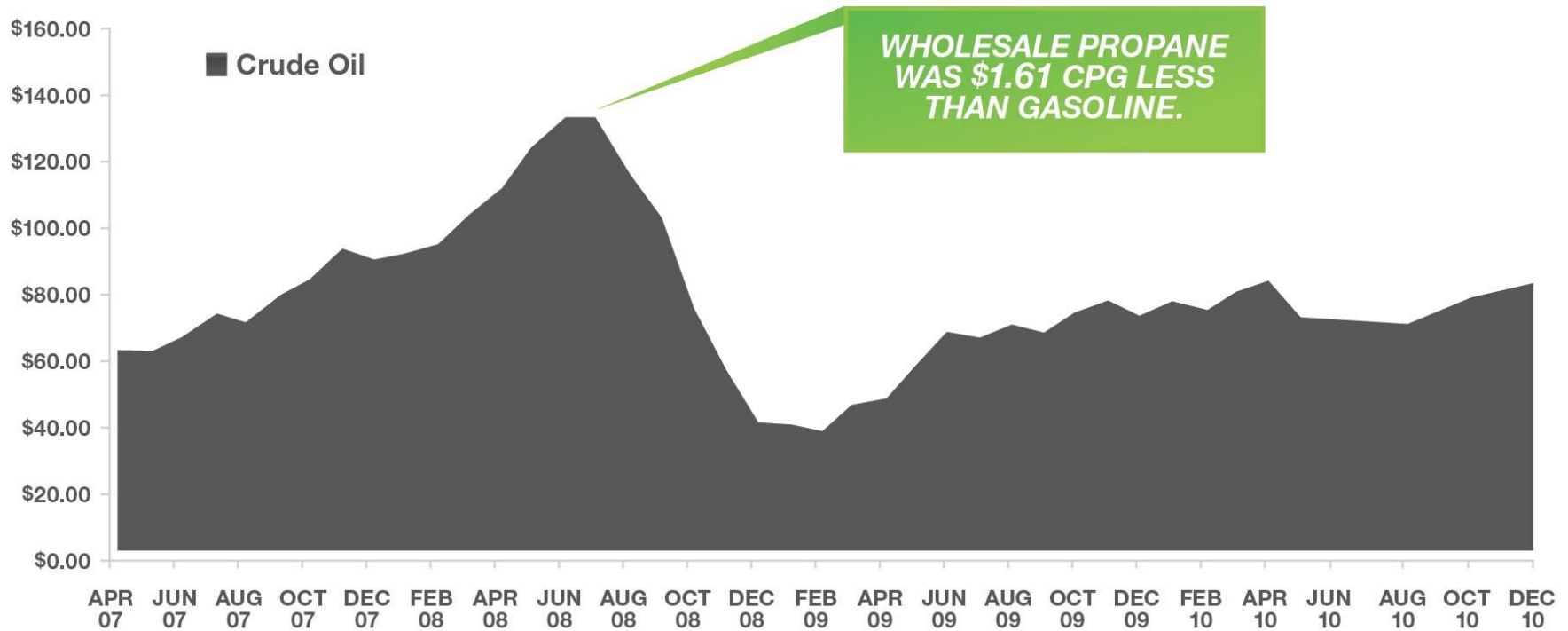


Economic Justification: Wholesale Price Comparison



Economic Justification: Crude Oil Prices

When the economy rebounds crude will continue to rise.
Can your budget handle \$4.00+ gasoline?



Refueling Options: Fueling Your Fleet

- Install private scalable infrastructure for your fleet.
- Fill at any Ferrellgas location nationwide.
- On-site resupply via Ferrellgas delivery truck.
- 24/7 emergency roadside assistance from Ferrellgas.



Ford Assembly Plant, Wayne MI

(prior to crash bollard installation)



Positive Connections - MN



Shell gas station– Phoenix, AZ



Portland Schools, OR



ROUSH CleanTech – Plymouth, MI



Bexar Co, TX and Prosper Schools, TX



Existing Ferrellgas Propane Fuel Sites



91




11



11

Incentives

Federal and State Incentives



The screenshot shows the website for the Alternative Fuels and Advanced Vehicles Data Center (AFDC), part of the U.S. Department of Energy. The page is titled "State & Federal Incentives & Laws". It features a navigation bar with links to "About the AFDC", "Fuels", "Vehicles", "Fleets", "Incentives & Laws", "Data, Analysis & Trends", "Information Resources", and "Home". The main content area includes a "Custom Query" section with a search bar and a "Summary Tables" section with links to "Incentive Type", "Regulation Type", "Technology/Fuel Type", and "User Type". Below these sections, there is a map of the United States with state abbreviations, and a list of links for "Federal Incentives and Laws" and "Recent Federal Actions".



The U.S. Department of Energy maintains a clearing house website of federal and state incentives for alternative fuels.

http://www.afdc.energy.gov/afdc/incentives_laws.html

Tax Savings

- \$.50 per gallon Autogas Fuel tax credit
 - Effective through December 31st, 2011
 - Retroactive to January 1st, 2010
- Alternative Fuel Infrastructure Tax Credit
 - Recover 30% of cost of installation (\$30,000 max)
 - Must have tax liability

SAFETY

How safe is propane autogas?

- Propane is used in over 15 million vehicles world wide
- One of best safety records of any fuel based on worldwide per capita use
- Propane tanks are 20 times stronger than Gasoline tanks
- Lower flammability rating than gasoline
- Low operating pressure
- Automatic Shut – off valves

Dispenser/storage safety

- Highly skilled and trained Ferrellgas Technicians will make sure your dispenser is installed safely.
- We will train your employees how to safely pump propane.
- Installation takes about 45-60 days for permitting and construction.

Contact

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